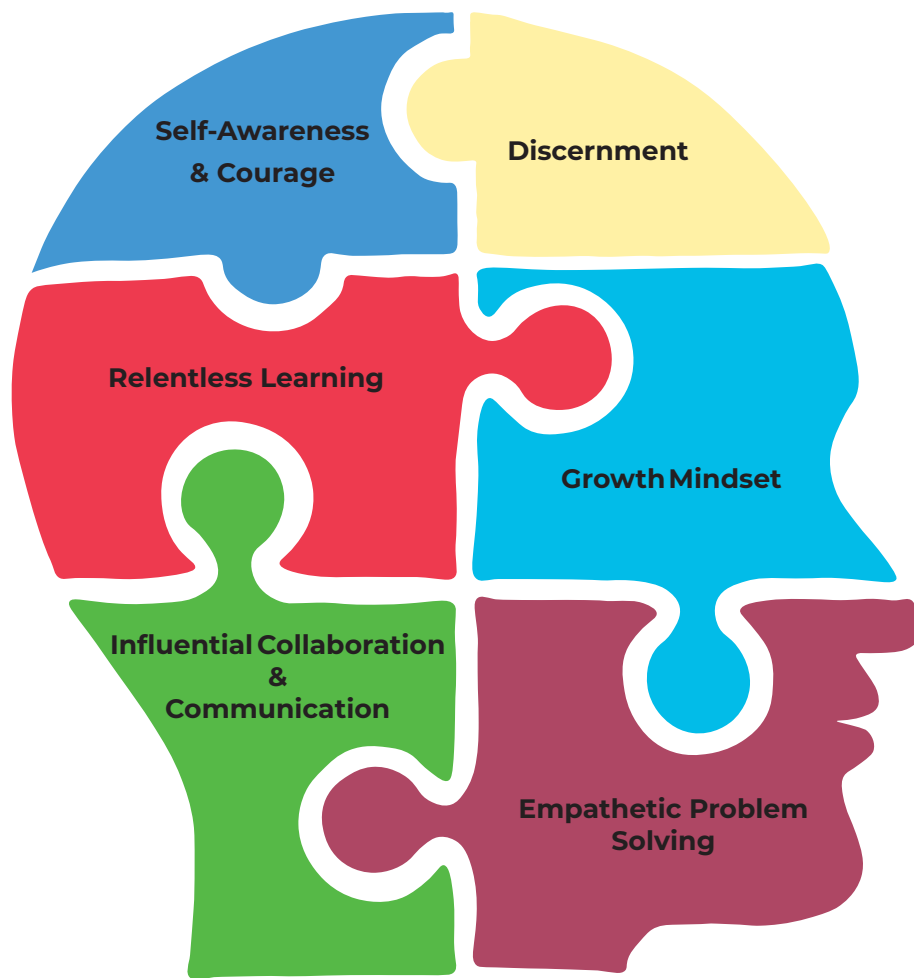

SOCIAL IMPACT LEADER SKILLSET



Growth Mindset: Leaders must have a growth mindset that enables them to appreciate complexity, creatively embrace challenges, see opportunity where most others see dead-ends, and take risks with an experimental attitude.

Relentless Learning: Leaders must be lifelong learners. Driven by their relentless pursuit of knowledge, leaders go beyond building the cognitive skills necessary to execute their ideas and eagerly pursue opportunities to grow their knowledge base and adapt to our changing world.

Self-Awareness and Courage: Leaders constantly work on building their self-confidence and courage, balanced with humility, so that they are prepared to act when others hesitate. Self-aware and courageous leaders take initiative, whether or not the path is conventional, to change a system for the better.

Influential Collaboration and Communication: To ensure the sustainability of their ideas, leaders must trust others. Leaders must have the flexibility to work in multidisciplinary teams, communicate across sectors, mobilize diverse groups of people, and inspire them to work together towards a common goal. Working across differences and actively seeking new perspectives is critical for savvy and effective social impact leadership.

Empathetic Problem Solving: Leaders must be willing to listen, withhold judgment and acknowledge preconceived notions. They must empathize with people to better understand the underlying root-cause of a challenging situation. Once empathetic leaders have fully understood a problem, they can then develop and implement a solution that serves the common good.

All of the above-mentioned skill areas make for a great leader, but this final skill **is what makes a social impact leader:**

Discernment: Leaders take time to reflect on how their actions align with their purpose and most deeply held values. This discernment lights their path and ensures that no matter the problem or sector, they never lose sight of the common good.
